

Major Group Management Profile: Spotlight on CEO, Jeffrey Major

A Brief Introduction to Jeffrey Major, CEO who combines traditional and ethical business values with a hard driving business style which he puts to work for his clients. He is also the founding director of Adjusters Alliance.

Jeffrey Major takes pride in making a living helping people and businesses confronting a loss. Building on his family's expertise as the region's leading loss adjuster, Jeffrey set his sights further. Over the years Jeffrey had led the Major Group to a string of successes as a Public Adjuster. The company has in addition to its renown as a top residential Public Adjuster, represented a wide variety of commercial claims. These include over 100 apartment complexes, 25 religious institutions, over 30 bars and diners.

Jeffrey credits the company's growth and innovation to a companywide emphasis on Continuing Education. The courses company personnel attended include:

SEMINARS: Presented by NAPIA, and The Insurance Society of Philadelphia

- The Corporate Culture of Insurance Companies- 1998
- Issues, Concerns and Proving the Damages-1998
- Withholding Profit & Overhead-2002
- Definition of Damage & Replacement-2002
- Mold: Why it is Not the Next Asbestos-2002
- Flood at the Reno Nevada Airport: A Case Study-2002
- Insurance Company Bad Faith-2004
- Impact of Terrorism on Coverage-2004
- Confidence Quantification of Expert Opinion-2004
- Does A Public Adjuster have a Lien on Insurance Proceeds- National Perspective-05
- Business Interruption- ABM Case-2005
- Fire Victim's Replacement Cost Bridge Loan Fund-2005
- Regulatory Bad Faith-2005
- The Silverstein Case: Appraisal- The Third and Final Phase-2005
- Everyday Issues in Handling Weather-Related Property Losses- 2006
- Gulf Coast Hurricane Update-2006
- Policy Holders Beware: The Application of Insurance Policy Language and Limits- 06
- Property Losses- Time Element Coverages-2006
- Beyond Wind v. Flood- Coverage Issues Arising Out of the Gulf Coast-2006
- ISO Commercial Property Forms-2006
- Examinations Under Oath-2006
- Documenting the File: What's Too Much? What's Too Little? What'll They Do To You Later? -2006
- The Adjuster's Role in Cases that Seem Destined for Litigation, or Planning Ahead to Avoid a Trainwreck-2006
- Boiler & Machinery Insurance / Equipment Breakdown-2007

Major Group Management Profile: Spotlight on CEO, Jeffrey Major

PROFESSIONAL QUALIFICATIONS

Licensed Public Insurance Adjuster State of New Jersey

Licensed Public Insurance Adjuster State of Florida

PROFESSIONAL EXPERIENCE

Adjusted over 1000 Residential Insurance Claims

Adjusted over 500 Commercial Insurance Claims

Adjusted Insurance claims totaling over \$150,000,000.00

Adjusted Insurance claims In Hurricanes:

Andrew 2002, Ivan 2004, Jean 2004, Charles 2004, Wilma 2004, Katrina 2006 & Rita 2006

PROFESSIONAL MEMBERSHIPS

Insurance Society of Philadelphia

National Association of Public Insurance Adjusters

Board of Trustees Congregation M'kor Shalom & Chairman, Congregation Committee

**If you need to reach Jeffrey Major, you can email him at:
jmajor@youradjusters.com**